



NATIONAL EDUCATION ASSOCIATION OF NEW YORK
217 Lark Street • Albany, NY 12210-1192
518-462-6451 • 800-66NEA/NY • FAX 518-462-1731

MEMORANDUM

TO: Prospective Clients of Accu-Networks

FROM: Nicholas Whitman
Executive Director, NEA/NY

DATE: August 31, 2006

RE: Aaron Miller and Jeff Clesceri / Accu-NetWorks

I write to you as the Executive Director of NEA/NY, a non-profit, member-service organization based in Albany with approximately sixty-five (65) employees and ten (10) satellite offices located around New York state.

When I became an NEA/NY Manager three years ago, the organization did not have in-house information technology staff and was utilizing different vendors across the state. These vendors were not coordinating their efforts and, as a result, our Technology infrastructure was unstable, unreliable, and often, inoperable. To remedy the problem, NEA/NY began a relationship with an IT vendor based in the Albany region. This vendor did not have the assets it needed in house to meet the needs of NEA/NY. At that time, this vendor began utilizing Aaron Miller and Jeff Clesceri as independent contractors. NEA/NY began its relationship with Mr. Miller and Mr. Clesceri at that time.

Since the start of the relationship, Mr. Miller and Mr. Clesceri have been very accessible, very quick to respond, and very efficient in their efforts. Specifically, they have offered a variety of alternatives when dealing with specific technology-related issues. They have always been clear about their recommended/preferred way of dealing with an issue. They have been willing to travel across the state on short notice to deal with problems. And, they have made suggestions on how to make the NEA/NY technology infrastructure more stable and easier to maintain in the future.

Earlier this year, Mr. Miller and Mr. Clesceri formed Accu-Networks. At that time, NEA/NY had to decide whether to continue the contract with their existing IT vendor or switch vendors and continue working with Mr. Miller and Mr. Clesceri. Based upon NEA/NY's prior working relationship with Mr. Miller and Mr. Clesceri, the decision was



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easy to make – NEA/NY jumped at the opportunity to become one of Accu-NetWorks' first clients.

NEA/NY has been very satisfied with the work provided by Accu-NetWorks. Mr. Miller and Mr. Clesceri continue to be very responsive and efficient. In addition, their billings have been clear, affordable, and timely.

If your organization is considering utilizing an IT vendor, I would strongly encourage you to utilize Accu-NetWorks. If I can provide you with any additional information about Accu-NetWorks, Mr. Miller, or Mr. Clesceri, do not hesitate to contact me at (XXX) XXX-XXXX.

(Contact information provided upon request – Accu-NetWorks)